

Message Text

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65

ACTION EB-07

INFO OCT-01 ARA-10 ISO-00 CAB-05 CIAE-00 COME-00 DODE-00

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FM AMEMBASSY MEXICO

TO SECSTATE WASHDC 0389

UNCLAS MEXICO 8767

E.O. 11652: N/A

TAGS: EAIR, MX

SUBJ: CIVAIR: COMMENTS ON UPCOMING BILATERAL NEGOTIATIONS

REF: MEXICO 8467

1. TEXAS INTERNATIONAL AIRLINES (TI) PRESIDENT AND VICE PRESIDENT
SPOKE WITH GOM DIRECTOR GENERAL CIVIL AVIATION RODRIGUEZ TORRES
OCT 3, 1975 AND SUBSEQUENTLY INFORMED EMBASSY TCO OF DGAC'S COMMENTS
AS

FOLLOWS: (A) GOM IS READY TO NEGOTIATE; (B) AS A MATTER
OF POLICY GOM WANTS NO MORE MULTIPLE DESIGNATIONS; (C)
"BEYONDS" CAN HOLD UP THE NEGOTIATIONS IF THE USG IS
INSISTENT. THE GOM FEELS THAT GRANTING BEYONDS IMPINGES
UPON THE FUTURE EXPANSION INTO CENTRAL AND SOUTH
AMERICA OF AEROMEXICO AND MEXICANA; (D) DGAC SUGGESTED
THAT THE ROUTES BE SETTLED FIRST BETWEEN THE US. AND
MEXICO, WITH THE BEYOND DISCUSSIONS HANDLED SEPARATELY.

2. DGAC DESCRIBED AS AMIABLE AND EXPANSIVE, EVEN THOUGH
TI OFFICIALS VISIT WAS TO INFORM HIM OF SUSPENSION OF
SERVICE TO TAMPICO AND VERACRUZ ON FRIDAY OCTOBER 10.
HE REPORTEDLY EXPRESSED SYMPATHETIC UNDERSTANDING
OF TI'S PROBLEM. HE FURTHER NOTED THAT THE GOM "WOULD
HAVE NO PROBLEM" WITH TI'S INTEREST IN A ROUTE HOUSTON-
GUADALAJARA, ZIHUATANEJO, PUERTO VALLARTA, MAZATLAN,
LA PAZ, SAN JOSE DEL CABO, ETC. DGAC ALSO VOLUNTEERED
HIS CONCERN FOR NECESSITY OF SCHEDULED US. AIR SERVICE
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FOR CANCUN.

3. WESTERN AIRLINES PRESIDENT AND EXECUTIVE VICE
PRESIDENT ALSO PAID CALL ON DCM AND EMBASSY AND TRANSPORTATION AND
COMMUNICATIONS OFFICER (TCO) SAME DAY (HUGHES AIR
WEST AND PAN AM OFFICIALS HAD VISITED SEVERAL WEEKS
AGO) AND RE-EMPHASIZED THEIR INTEREST IN SERVING
MEXICAN WEST COAST POINTS FROM CALIFORNIA. THEY FELT
ESPECIALLY THAT MAZATLAN AND GUADALAJARA DIRECT TRAFFIC
TO CALIFORNIA SHOULD NO LONGER BE MONOPOLY OF MEXICANA.
FURTHER, THEY BELIEVE THAT AN AGREEMENT IS POSSIBLE
IF THE US. CONCENTRATES ON THE US.-MEXICO ROUTES AND
LEAVES THE "BEYOND" SUBJECT ASIDE FOR SEPARATE AND
POSSIBLY LATER NEGOTIATIONS, PERHAPS UNDER THE
NEW GOM ADMINISTRATION. IN THEIR ANALYSIS, ONLY IN THIS
WAY COULD AN AGREEMENT BE REACHED, AND THE PROSPECT OF
A ONE OR TWO YEAR EXTENSION OF THE EXISTING AGREEMENT
WAS, THEY CLAIMED, NOT PALATABLE TO ANY US. AIRLINE.
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